**Sales Representative Cover Letter Sample 2**

**Alex Young**  
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910 – 336 – 2012  
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**Mr. Gray Kooliage**  
Hiring Manager  
**K- Corporations**  
1704 Windy Gap Way, Greensboro, North Carolina 27401

Dear Mr. Kooliage,

I am eager to express my up-most interest in the sales representative job you have listed on HireMeNow.com. As a qualified and talented professional, I possess an impressive and traceable history of successes in the field of sales. I believe that you will find I meet, and, in some cases exceed, all your listed requirements. As a graduate of Appalachian State University, my educational background and degree in Business and Sales give me the confidence to effectively take on this role.

Being employed with Relate United has allowed me to thrive in the field of sales, but I am now ready to expand my horizons. A few of the key tasks I am responsible for on a daily basis are strategically implementing new business opportunities, maintaining a strong relationship between my current clients and our suppliers, and fostering new bonds with potential clients. My expertise consists of closing new accounts with accuracy and professionalism, consistently providing exceptional customer service, and boosting Relate United's overall sales percentages.

In terms of career-based achievements, I believe you will find my impeccable consistency in meeting and surpassing sales quotas to be of great value. It has earned me much recognition within the company, as well as awards and bonuses. Additionally, through hard work and dedication, I have developed many lasting bonds with clients, as well as an impressive list of over 100 returning customers, dealers, and management members.

A firmly goal-driven work ethic, determination, and superior communication skills are, I believe, essential to ensuring positive sales. I have no doubt that looking through my resume, you will find that I possess all these traits. I am proficient when it comes to networking and computer literacy, and also possess strategic negotiation skills that are based on logic. My professionalism is never ceasing, and I consider myself an intrinsically motivated individual.

I am eager to contribute to your business, and I am confident in my ability to quickly show the results I have promised. The list of personal references attached to my resume should serve as a means to back up the statements of my success. I greatly look forward to discussing my candidacy with you further, and I trust you will find I make an ideal choice for your team. Thank you for your consideration and time.

Sincerely,  
Alex Young